COURSE PLAN

| Course title | ENTREPRENEURSHIP |
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| Aims of the course | Understanding the essence of entrepreneurial process – exploring innovative chances in launching and supporting growth of successful new businesses |
| Learning outcomes | After passing the exam a student will be able to: - refine his/her way of thinking and broaden a set of entrepreneurial skills - evaluate and implement successful entrepreneurial strategies - assess and take innovative chances in launching and developing successful new businesses |
| List of topics/name of the lecturer (including visiting lecturers and experts where applicable) | Assistant professor: Mirjana Kuljak, PhD Teaching assistant: Dragana Ćirović, MSc |
| Week I | Identifying and analysing entrepreneurial chances |
| Week II | Transforming possible entrepreneurial chance to a focused strategy and properly defined business initiative |
| Week III | Developing useful business plan |
| Week IV | Creating appealing elements to sell an entrepreneurial idea to investors, buyers, partners and key employees |
| Week V | Attracting most talented people and vital resources needed to transform a vision into reality |
| Week VI | Developing organization and capabilities needed for launching and sustaining business enterprises in early phase of their development |
| Week VII | Bringing decision whether to develop capabilities inside the organization or to obtain them through partnerships, joint ventures or potential acquisitions |
| Week VIII | Developing strategy, organization and model of leadership for various phases of business growth |
| Week IX | Recognizing and managing risk, while creating and measuring value |
| Week X-XV | Internship |
| Mandatory readings | Literature provided over the course of the semester, in communication with students. The sources include links, texts, videos, introduction for exercises and other needed material. |

| Semester assessment | To pass the exam student should cumulatively attain min 50 points, of which: - class activities max 20 points (10lectures + 10exercises) - one colloquium max 30 points - final exam max 50 points (25 lectures + 25 internship) |
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| List of lecturers (academic) | Assistant professor: Mirjana Kuljak, PhD |
| Name of the course coordinator | Assistant professor: Mirjana Kuljak, PhD |
| List of visiting lecturers (experts), (where applicable) | Announcement to be confirmed Bleak faith: Forsaken, Mišo Vukčević, Rade Vukčević (video game industry) |